FAST FACTS & FIGURES
DEC 2016

OPERATIONAL & PERFORMANCE HIGHLIGHTS:
OUR BUSINESS | OUR PARTNERS | OUR FLEET | OUR NETWORK | OUR PEOPLE | OUR COMMUNITY
**FAST FACTS & FIGURES**

**OUR BUSINESS**

**FLEET**

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<td>70</td>
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**DESTINATIONS***

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*Passenger and cargo

**SEAT FACTOR (%)**

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**PASSENGERS (M)**

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<td>10.7</td>
<td>12.1</td>
<td>14.8</td>
<td>17.6</td>
<td>18.5</td>
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**CARGO TONNAGE (1,000T)**

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<tbody>
<tr>
<td>Value</td>
<td>121</td>
<td>175</td>
<td>194</td>
<td>219</td>
<td>263</td>
<td>310</td>
<td>368</td>
<td>487</td>
<td>569</td>
<td>591</td>
<td>595</td>
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**REVENUE (US$ B)**

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<td>2.5</td>
<td>2.3</td>
<td>3.0</td>
<td>4.3</td>
<td>4.8</td>
<td>6.1</td>
<td>7.6</td>
<td>9.0</td>
<td>9.0</td>
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**2016 Revenue to be confirmed.**
Our codeshares give us a combined passenger and cargo network of nearly 600 destinations, and over 25,200 flights per week, more than any other Middle Eastern airline. **Etihad Airways currently has 188 interline relationships and 53 codeshare partnerships in place with:**

- Aegean Airlines
- Aerolineas Argentinas
- Aer Lingus
- Air Astana
- airBaltic
- airberlin
- Air Canada
- Air Europa
- Air France
- Air Malta
- Air New Zealand
- AirSERBIA
- Air Seychelles
- Alitalia
- All Nippon Airways
- American Airlines
- Asiana Airlines
- Avianca Airways
- Avianca Brazil
- Bangkok Airways
- Belavia (Belarusian Airlines)
- SN Brussels Airlines
- China Eastern Airlines
- Czech Airlines
- Darwin Airline (Etihad Regional)
- Flybe
- Garuda Indonesia
- Gol Linhas Aéreas Inteligentes
- Hainan Airlines
- Hong Kong Airlines
- Jet Airways
- JetBlue Airways
- Kenya Airways
- KLM Royal Dutch
- Korean Air
- kulula.com
- Malaysia Airlines
- Montenegro Airlines
- Middle East Airlines
- NAS Air (flynas)
- Niki (flyniki)
- Pakistan International
- Precision Air
- Philippine Airlines
- Royal Air Maroc
- SAS
- Siberia Airlines (S7 Airlines)
- SNCF
- SriLankan Airlines
- TAP Portugal
- Turkish Airlines
- Vietnam Airlines
- Virgin Australia

**Combined membership with Etihad Guest Loyalty program: 4.7m members**
OUR FLEET

Etihad Airways’ fleet is one of the youngest in the world and, as at 31 December 2016, comprises of around 120 passenger and cargo aircraft:

<table>
<thead>
<tr>
<th>AIRCRAFT TYPE</th>
<th>CURRENT FLEET</th>
<th>AIRCRAFT DELIVERIES 2016 - 2025</th>
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</thead>
<tbody>
<tr>
<td>Airbus A320 - Family</td>
<td>35</td>
<td>26</td>
</tr>
<tr>
<td>Airbus A330 - Family</td>
<td>25</td>
<td>–</td>
</tr>
<tr>
<td>Airbus A340 - Family</td>
<td>8</td>
<td>–</td>
</tr>
<tr>
<td>Airbus A350</td>
<td>–</td>
<td>62</td>
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<tr>
<td>Airbus A380</td>
<td>8</td>
<td>2</td>
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<tr>
<td>Boeing 787</td>
<td>10</td>
<td>61</td>
</tr>
<tr>
<td>Boeing 777 - Family</td>
<td>24</td>
<td>25</td>
</tr>
<tr>
<td>Airbus A330 - 200F (Freighter)</td>
<td>4</td>
<td>1</td>
</tr>
<tr>
<td>Boeing 777 - 200F (Freighter)</td>
<td>5</td>
<td>1</td>
</tr>
<tr>
<td>Boeing 747 - Freighter Family</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>119</strong></td>
<td><strong>178</strong></td>
</tr>
</tbody>
</table>
Etihad Airways currently serves more than 110 existing or announced passenger and cargo destinations in 62 countries, including:


The airline also operates scheduled cargo services to the following freighter-only destinations that include: Addis Ababa, Almaty, Barbados, Bogotá, Columbus, Djibouti, Eldoret, Guangzhou, Hahn, Hanoi, London Stansted (UK), Maastricht, San Juan, Sharjah, Tbilisi, and Zaragoza.

MAP KEY (December 2016)
- **Etihad Destinations**
- **Codeshare Partner Destinations**
- **Etihad Future Destinations**
- **Etihad Unique Cargo Destinations**
- **Round-the-World freighter service**
OUR PEOPLE

Etihad Airways is one of the world’s leading airlines, and its continued success will be driven by its people, and its ability to source, develop, engage and deliver a highly-focused, multicultural workforce that is committed to its customers, and to each other.

TOTAL EMPLOYEES: 26,635
(150 nationalities)

- International: 6,505
- Etihad Airways Employees (20,130)
  - UAE Based (17,984)
  - Pilots: 2,146
  - Crew: 6,377

EMIRATI EMPLOYEES: 2,924
(29% of core workforce)

- In Training Programmes (excluding cadets): 957
- Cadets: 408
- Senior Executives & Managers: 439
- Pilots & Crew: 197
- On International Assignment: 111

EMIPEEY GROWTH (’000 Persons)

UAE National Sourcing & Development

As the UAE’s national airline, Etihad Airways is committed to building a successful Emirati workforce (currently 29 per cent of the core workforce) with strong career paths to develop sustainable human resources for Etihad Airways and the UAE.
OUR COMMUNITY

Etihad Aviation Group (EAG) and its equity airline partners will provide a contribution of up to US$ 9.6 billion to the Abu Dhabi economy in 2016, according to the latest study released by leading global advisory firm, Oxford Economics Group.

**Economic Contribution:**
The Group and its partners will deliver a core economic contribution of US$ 7.4 billion and a tourism contribution of US$ 2.2 billion in 2016.

**Enabled Tourism Contribution:**
The services provided by Etihad Airways and partners around the world act as a critical facilitator for the Abu Dhabi’s tourism industry.

The tourism facilitated by Etihad Airways and its partners will contribute US$ 2.2 billion and 29,600 jobs in 2016.

**Connectivity Impact:**
Etihad Airways and its partners continue to play an important role in improving air links between Abu Dhabi and the rest of the global economy.

In 2016 Etihad Airways and its partners’ contribution to Abu Dhabi’s air connectivity will boost the emirate’s productivity by US$ 17.0 billion.

This constitutes 5.9 per cent of Abu Dhabi Gross Domestic Product (GDP) and is equivalent to 195,600 jobs in the emirate.

[Graph showing US$ billion contributions from 2016 to 2024 for core economic and enabled tourism contributions, as well as connectivity impact]
OUR LATEST AWARDS

AirlineRatings.com Airline Excellence Awards 2017:
- Best First Class
- Best Long Haul Airline Middle-East & Africa

World Travel Awards Middle East 2016:
- Middle East’s Leading Airline
- Middle East’s Leading Airline - First Class
- Middle East’s Leading Airport Lounge
- Middle East’s Leading Cabin Crew

Annual TTG Travel Awards 2016:
- Best Airline - Business Class

Air Cargo Week Awards 2016:
- Cargo Airline of the Year

2016 Travel Agents’ Association of New Zealand (TAANZ) National Travel Industry Awards:
- Best International Airline - Offline

Skytrax World Airline Awards:
- World’s Best First Class Airline
- World’s Best First Class Airline Seat
- World’s Best First Class Onboard Catering

Treasury Today Adam Smith Awards:
- Top Treasury Team
- Best Financing Solution
- Best Cash Management Solution

Chartered Institute of Procurement & Supply (MENA):
- Best International Project of the Year Award 2016

Telegraph Ultra Travel Awards 2016 (Ultras):
- Most Innovative Airline of the Last 10 Years

Business Traveller Awards, Middle East 2016:
- Best First Class
- Best Frequent Flyer

Association of Corporate Treasurers – Middle East:
- Best Large Treasury Team Award 2016
- Corporate Finance Deal of the Year 2016 (EAP)

Freddie Awards 2016:
- Best Affinity Covered Card - (ADIB Etihad Guest Card)

Airfinance Journal:
- Innovative Deal of the Year

Aircraft Interiors Expo 2016:
- Crystal Cabin Award

Inflight Awards:
- Best Airline In-Flight Entertainment and Connectivity (IFEC)

International Financing Review magazine:
- Emerging Europe, Middle East and Africa ‘Bond of the Year’ Award

Air Transport World Awards 2016:
- Airline of the Year